

Happy Customers Faster Cash Greece Edition: A Guide to Effective Communication in Financial Customer Relationship Management



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Reviews

Very useful for all group of people. It is amongst the most incredible pdf i actually have read through. Its been written in an extremely straightforward way and it is just right after i finished reading through this pdf by which basically modified me, change the way i think.
(Felicia Nikolaus)

HAPPY CUSTOMERS FASTER CASH GREECE EDITION: A GUIDE TO EFFECTIVE COMMUNICATION IN FINANCIAL CUSTOMER RELATIONSHIP MANAGEMENT

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Createspace Independent Publishing Platform, United States, 2016. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Do you struggle with customers who pay late? Are you afraid to lose customers because you want what is rightfully yours? Are you tired of calling customers again and again, hearing the same promises? Then this book is for you. Happy Customers Faster Cash is for business people, either fresh or seasoned, with or without a background in finance, who want to dramatically shorten the time required to convert accounts receivable into cash as well as their on the job learning curve . Read and learn all about getting paid on time and keeping good customer relationships from people who have already been there. Many practical tips and examples Learn to better manage and control your own cash flow Deal with excuses in a customer friendly and effective way Take the lead and get paid .on time! The Greek edition is part of an international series. Currently the following country editions are available; Belgium, Eastern Europe,Greece , India, Ireland, Mexico and the United States. Each edition contains the full version of Happy Customers Faster plus three specific country chapters. "The book is something I would gladly give out as a gift to my clients; its as an excellent learning manual for their team and serves as a "refresher" to the seasoned professional." Lou Figueroa, President Credit Decisions International, USA quot;The clever and succinct images and graphs alone are worth your investment of time and money all the rest, and it is considerable, is a bonus!quot; Tim Paulsen, Author of "Paid in Full", Managing Director International Centre for Professional Collections / T.R. Paulsen Associates, Canada.



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